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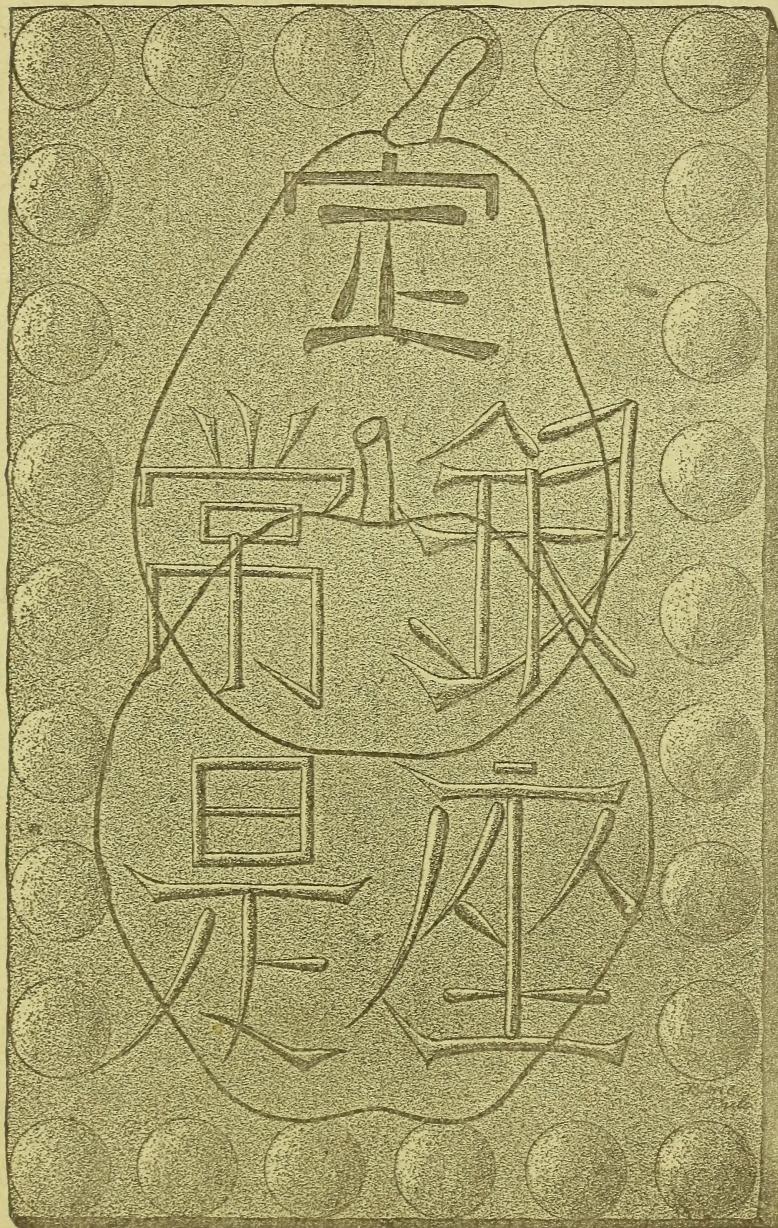
THE PRACTICAL NURSERYMAN

and Horticultural Advertiser.

Vol. 10.

HUNTSVILLE, ALA., JANUARY 15, 1902.

No. 1



TO NURSERYMEN, SHEDSMEN AND FLORISTS.

THE PRACTICAL NURSERYMAN
—AND—
HORTICULTURAL ADVERTISER.

W. F. HEIKES, - - Manages.

Issued monthly on the 15th. Sent only to those in the trade. We do not solicit subscriptions. If you value THE PRACTICAL NURSERYMAN, please accept it with our compliments. Our circulation covers a list of over 2,600 selected names of customers and correspondents, made up through many years of active wholesale business. Every name represents a buyer of nursery stock, and this list contains only the names of those who buy at wholesale.

Advertisements 10c. a line agate; \$20.00 a page; one-half page \$10.00; one-fourth page \$5.00. Advertisements must be received one week before the day of publication. Orders for advertising amounting to less than \$5.00 will not be accepted. Discounts: 3 times 5 per cent.; 6 times 10 per cent.; 12 times 25 per cent.

The circulation of this Journal will be confined strictly to Nurserymen, Florists and Seedsmen, and only invited advertisements of articles pertaining specially to these trades will be inserted.

MANUFACTURERS and others requiring Stencils, Steel Stamps, etc., write for our new 72-page, Illustrated Catalogue, now ready for mailing.

S. W. REESE & CO., 160 FULTON ST., N. Y.

APPLE SEEDLINGS.

We still have a good lot of very fine, heavy, long-rooted No. 1 Apple Seedlings for grafting at favorable prices.

APPLE GRAFTS.

It will pay you to order early while we have a good assortment. Over one hundred varieties of scions in stock.

Cherry trees, 2 year. Ash and Osage seedlings still in stock. Asparagus plants. Mulberry 2 to 3 feet, 1 year. Nice, smooth shipping goods.

J. A. Gage,

BEATRICE, NEB.

(1121)

The following letter was received from Mr. Lopeman, to whom we shipped 100,000 Apple Seedlings:

"ENID, OKLAHOMA, Nov. 28, 1901.—Sir: Seedlings received and opened up fine. They are as fine a lot as I ever saw. In fact, much better than I expected to get this season, owing to the extreme drouth of the past summer. Truly yours, J. A. LOPEMAN."

We can furnish more such letters as this from shipments this fall.

THE "AUTO SPRAY."

ALL NURSERYMEN AND SEEDSMEN can add materially to their PROFITS by selling our line of spray pumps. We are now represented by a majority of the leading seedsmen and nurserymen of the United States and Canada.

All machines are WARRANTED to be perfect and to give satisfaction. They are made in our own factory, under our own supervision and patents.

WRITE for jobbing prices, circulars and colored plates for catalogues and plate-book use.

Sold to JOBBERS ONLY, and manufactured by

E. C. BROWN & CO.,
ROCHESTER, N. Y.

[1123]

Please favor us by mentioning this paper when writing to advertisers.

200,000 Apple

FOR SPRING DELIVERY.

All Grades, Strong on Commercial Varieties.

Kieffer Pear, Cherry, Plum, Small Fruits, Shade and Ornamental Trees, Shrubs, Roses, Vines, etc. Forest Tree Seedlings.

Apple and Crab Grafts.

ANY STYLE MADE TO ORDER.

One of the largest and most complete lines of General Nursery Stock on the market.

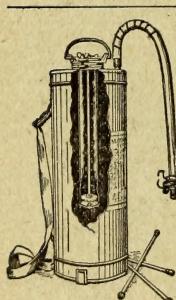
Send us your list of wants.

Correspondence and inspection invited.

Mount Arbor Nurseries,
E. S. WELCH, Proprietor,
Shenandoah, Iowa.

850,000 GRAPE VINES

100 Varieties. Also Small Fruits, Trees, &c. Best Rooted stock. Genuine, cheap. 2 sample vines mailed for 10c. Descriptive price-list free. LEWIS ROESCH, Fredonia, N. Y.



ANDRE LEROY NURSERIES, ANGERS, FRANCE.

Established 1780.

BRAULT & SON, DIRECTORS.

Oldest and most reliable growers and shippers of nursery stock. For quotations apply to

ANDRE L. CAUSSE, Sole Agent,

(1512) 105-107 Hudson Street. NEW YORK CITY.

Apple Trees ! Apple Trees !

APPLE TREES.

	5 to 7 feet	4 to 5 feet	3 to 4 feet	2½ to 4 ft	
Two Years, Well Branched.	P r M \$60	Per M \$45	Per M \$35	Per M \$20	
Ingram	160	850	200		My trees are stocky,
Jonathan	300	1200	700	150	well branched, free
Huntsman Fav.	450	350	150		from injurious insects
M. Black Twig.	550	970	500	206	and disease.
Grimes Golden	...	490	1100	250	
York Imperial	...	...	100		
Ben Davis.	310	1610	2000		

Address

LOUIS W. BURGETT,
Tandy, Mo.

(Webster County.)

[112*]

GRAFTS ! GRAFTS ! WHERE ? AT THE Fairmount Nurseries, PIERCE BECHTLE, Prop., LeMARS, IOWA.

Now is the time to place your order. Situated as we are at the Gateway of the Northwest, where soil, mountain and climate (with proper skill) enable us to grow superior seedlings and scions to make grafts especially adapted to this country, we have made especial study as to varieties that are both hardy and good (especially Winter varieties), and have got together the largest number of really good hardy Winter apples of any nurseryman in the United States. We also have some fine Apple Seedlings, Forest Seedlings, Gooseberries, Raspberry, Blackberry, Hardy Apple and Ornamental Shrubby. Write us at once, giving list of wants or inquiry for anything. All correspondence cheerfully answered. [1123]

GRAFTS

We make any style the purchaser desires—piece or whole root on straight or branched seedlings. Each order is grafted separately by old and experienced workmen, and is packed away by itself until shipped. Let us have your order. We will please you.

Apple Seedlings

Graded to the Highest Standard.
Any Grade Desired.

APPLE, CHERRY, PEACH, PLUM, Shade Trees, Small Fruits, Shrubs and Roses. A complete line of nursery stock to offer to the trade.

Correspondence invited.

Shenandoah Nurseries,

D. S. LAKE, Prop.,

SHENANDOAH, IOWA.

[1123]

Grape Cuttings.

We offer cuttings of Concord, Worden, Niagara, Moore's Early, Moore's Diamond, Delaware, Brighton, and many other varieties, well made and in good condition.

Also Grape Vines, Currants, and General Nursery Stock. Send list wanted for lowest prices.

Will also contract to grow grape vines for Spring, 1903, delivery.

WANTED--Cut Leaf Weeping Birches.

LEWIS ROESCH, Fredonia, N. Y.

Please favor us by mentioning this paper when writing to advertisers.

NEBRASKA GROWN
APPLE SEEDLINGS

are acknowledged to be the best. We have a large supply of them at right prices. Also

Apple Trees,
Peach Trees,
American and
Japanese Plums,
Shade Trees,
Forest Seedlings.
and Hedge Plants.

Correspondence Solicited.

YOUNGERS & CO.,
(09) GENEVA, NEB.

Evergreen Seedlings.

Evergreen Seedlings.

WE GROW THEM BY THE MILLION.

These seedlings grown in Northern Iowa are better rooted than transplanted trees from France or Germany.

We also have a surplus of
2-YEAR GRAPE
and HARDY FRUIT and
ORNAMENTAL STOCK
adapted to the North. Correspondence solicited.

The Sherman Nursery Co.
CHARLES CITY, IOWA.

**Burlington
Route**

BEST LINE
VIA
ST. LOUIS, CHICAGO and PEORIA
TO

OMAHA, MINNEAPOLIS, ST. PAUL,
KANSAS CITY, ST. JOSEPH, DENVER,
NEBRASKA, COLORADO, MON-
TANA, UTAH AND PACI-
FIC COAST.

VESTIBULED TRAINS
WITH
SLEEPERS, CHAIR CARS (^{Seats}_{Free})
and DINING CARS.

L. W. Wakely, G. P. A.,
ST. LOUIS, MO.
Howard Elliott, Gen. Mgr.,
ST. LOUIS, MO.
J. N. Merrill, Gen. Agt.,
ATLANTA, GA.

CHEAP FARM LANDS

LOCATED ON THE YAZOO & MISSISSIPPI
VALLEY R. R. IN THE FAMOUS

**YAZOO
VALLEY**

OF MISSISSIPPI—SPECIALY ADAPTED TO
THE RAISING OF

**COTTON, CORN,
CATTLE and HOGS.**

SOIL RICHEST IN THE WORLD

Write for Pamphlets and Maps.

E. P. SKENE, LAND COMMISSIONER,
Central Station, Park Row, Room 340,
CHICAGO, ILL.

The Huntsville Wholesale Nurseries.

JESSIE S. MOSS, PROPRIETOR.

W. F. HEIKES, MANAGER.

REFERENCES: W. R. Rison & Co., Bankers, Huntsville, Ala., and the Mercantile Agencies

FALL OF 1901 AND SPRING OF 1902.

The publication of this list abrogates previous quotations.

Except where prices are agreed upon, these quotations are subject to change without notice.

See Terms and Conditions governing these quotations on another page.

HEIKES HUNTSVILLE TREES.

Distributing Points.

We are making St. Louis, Mo., Rochester, N. Y., and Philadelphia, Pa., distributing points; and will deliver free of freight charges to transportation companies, at either of these places, all orders in car lots, or in less than car lots, to be shipped from Huntsville on the dates named below. Drayage or transfer charges at these points to be paid by the purchaser.

FOR ST. LOUIS.—Early shipments from September 20th to October 10th; late shipments from October 25th to December 10th, and in Spring.

FOR PHILADELPHIA AND ROCHESTER.—November 1st and in Spring.

The orders will be packed in Huntsville, and those for less than car lots will be combined to make up car lots and shipped to these points and distributed promptly to the various railroads centering there. This plan insures quick time and low freight rates. Orders for less than car lots must be boxed at Huntsville. The price of boxes will be additional.

This offer to deliver to distributing points free of freight charges will not apply to less than car-lot orders, if shipment is required at other than the above named dates; but we will ship car-lot orders at any time after September 20th anywhere desired within the territory tributary to the cities designated, and will deduct from the bill the cost of freight to the nearest distributing point.

Freight Rebates.

We will deduct from bills 30 cents per 100 lbs. our weight, toward the freight charges on all orders shipped direct from Huntsville to destination. Should there be any material difference between our weights and the railroad weights we should be advised. There will be no drayage nor transfer charges at Huntsville.

Inspector's Certificate.

This is the nurseryman's paradise. There are no injurious insects on nursery stock,—no slugs on pears, no aphids on cherries, plums, nor peaches, no San Jose Scale, Root Knot, nor Root Gall on anything. There are some borers in peach roots; but everybody knows how to get them. We have inspector's certificate showing our nurseries to be free from San Jose Scale and other pernicious insects.

Unsolicited Testimonials.

ILLINOIS, Oct. 16, 1901.—"The car-load of peaches came here the 9th. Everything in good shape. Am well pleased with all stock. Was very busy and delayed writing. I wish to thank you for getting car here so promptly."

INDIANA, Oct. 10, 1901.—"Peach arrived in good condition and we are well pleased with them."

ALABAMA, Oct. 16, 1901.—"The Marechal Neil Roses billed to us October 14th have arrived in good condition."

GEORGIA, Sept. 21, 1901.—"I prefer to deal with you, as the trees I had from you were true to name."

MISSOURI, Oct. 23, 1901.—"I can buy trees as cheap or cheaper than you quote, but I have found that I can depend on your trees being true to name and graded right."

MISSISSIPPI, Oct. 23, 1901.—"Peach trees, &c. ordered from you received to-day and satisfactory in every way."

TENNESSEE, Oct. 24, 1901.—"The car of trees came to hand promptly. Never saw a finer lot of trees. You can beat them all in digging, packing and grading."

ARKANSAS, Oct. 25, 1901.—"Your shipment of 4 boxes has reached us and stock opens up O. K. Thank you for nice clean stock and for promptness."

Grade-Count Quotations.

In this issue of our price list we show a partial grade-count, giving the numbers, sizes and prices of varieties remaining unsold to date. Correspondents should, however, give us the privilege of substituting varieties, size and prices, as far as it can be allowed, if in a hurry for shipment, as we do not substitute, as a rule, without permission.

For 100 rates add 1 cent each; for 10 rates add $2\frac{1}{2}$ cents each to the 100 rates.

KIEFFER PEARS--Two Years.

PEARS. 2 Years.	Fodder.	Folder.	Follow.	Fondle.	Foolish.	Forage.
Grafted on French Pear Seedlings. Whole Roots.	$\frac{3}{4}$ to 1 in. 5 to 6 feet	$\frac{5}{6}$ to $\frac{3}{4}$ 5 to 6 feet	9-16 to $\frac{5}{8}$ 4 to 5 feet	$\frac{1}{2}$ to 9-16 4 to 5 feet	7-16 to $\frac{1}{2}$ 3 $\frac{1}{2}$ to 4 $\frac{1}{2}$ ft.	3 to 4 feet Per M \$45
Kieffer	5300	6300	...	2400	1200	1300 Per M \$90 Per M \$75 Per M \$65 Per M \$60 Per M \$50

KIEFFER AND GARBER PEARS—One Year, Grafted on French Seedlings, Whole Roots.

	CIPHER.	Per 1000
One year, 5 to 6 feet, not branched	<i>Fabric</i>	\$60 00
One year, 4 to 5 feet, not branched	<i>Fable</i>	50 00
One year, 3 to 4 feet, not branched	<i>Farmer</i>	45 00
One year, 2 to 3 feet, not branched	<i>Farther</i>	25 00
One year, 1 to 2 feet, not branched	<i>Fathom</i>	20 00

VARIETIES—Kieffer, Garber.

Our stock of one-year Kieffer and Garber is very large and we can supply any number of any grade likely to be wanted.

STANDARD PEARS—One Year, on Branched French Seedlings.

	CIPHER.	Per 1000
One year, 5 to 6 feet, not branched	<i>Fossil</i>	Sold
One year, 4 to 5 feet, not branched	<i>Foster</i>	Sold
One year, 3 to 4 feet, not branched	<i>Founder</i>	Sold

VARIETIES—Koonee, Early Harvest, Smiths, Howell, Bartlett, Duchess d'Angouleme, Seckel, Flemish Beauty, Beurre d'Anjou, Lawrence.

LeCONTE PEARS—One Year, Own Roots.

	CIPHER.	Per 1000
LeConte, 1 year, own roots, 5 to 6 feet, not branched	<i>Festal</i>	Sold
LeConte, 1 year, own roots, 4 to 5 feet, not branched	<i>Falter</i>	Sold
LeConte, 1 year, own roots, 3 to 4 feet, not branched	<i>Fiddler</i>	Sold
LeConte, 1 year, own roots, 2 to 3 feet, not branched	<i>Fickle</i>	Sold
LeConte, one year, rooted cuttings	<i>Flicker</i>	Sold

CHERRY TREES—Two Years, On Mahaleb.

	CIPHER.	Per 1000
Early Richmond	$\frac{3}{4}$ to 1 inch, 5 to 6 feet, well bran'd.	<i>Object</i> Sold
Vladimir	$\frac{5}{8}$ to $\frac{3}{4}$, 4 $\frac{1}{2}$ to $5\frac{1}{2}$ feet, well bran'd.	<i>Oblong</i> Sold
Lutovka,	9-16 to $\frac{5}{8}$, 4 feet and up, well bran'd.	<i>Octave</i> Sold
Dyehouse,	$\frac{5}{8}$ to 9-16, 3 $\frac{1}{2}$ feet and up, well bran'd.	<i>Office</i> \$'Sold
L. Montmorency,	3 to 4 feet, branched	<i>Onward</i> \$100 00
Ostheimer, Suda,	2 to 3 feet, more or less branched	<i>Order</i> 80 00
English Morello,		
Wragg, Manger,	$\frac{3}{4}$ to 1 in., 4 $\frac{1}{2}$ ft. and up, well bran'd.	<i>Oblige</i> Sold
Montmorency Ord.,	$\frac{5}{8}$ to $\frac{3}{4}$, 4 ft. and up, well bran'd.	<i>Observe</i> Sold
Terry (Ba. Russ.)	9-16 to $\frac{5}{8}$, 3 $\frac{1}{2}$ ft. and up, well bran'd.	<i>Observe</i> Sold
	$\frac{5}{8}$ to 9-16, 3 ft. and up, well bran'd.	<i>Obtain</i> Sold
	3 to 4 feet, branched	<i>Ocean</i> \$100 00
	2 to 3 feet, more or less branched	<i>Orbit</i> 80 00

SPECIAL—BALDWIN. Any size, \$25 per 100; \$3.50 per 10; 50 cents each. No restrictions. A remarkable cherry introduced by S. J. Baldwin, a large cherry orchardist, Seneca, Kan. Not less than 10 trees will be sold unless packed with other orders.

THE HUNTSVILLE WHOLESALE NURSERIES PRICE LIST.

CHERRY TREES—One Year. On Mahaleb.

			CIEPER.	Per 1000
			Packet	\$200 00
			Paling	180 00
One year, 4 to 5 feet, well branched.			Panel	180 00
One year, 3 to 4 feet, well branched.			Parade	140 00
One year, $2\frac{1}{2}$ to 3 feet, well branched.			Pastor	100 00
One year, 2 to $2\frac{1}{2}$ feet, branched.				
One year, 1 to 2 feet, little if any branched.				
Dyehouse	Suda	Mentomorecy (Ord.)	Ostheimer	
Early Richmond	English Morello	Manger	Wragg	
Terry (Ea. Russ.)	Large Montmorency			

SPECIAL—BALDWIN. Any size, \$25 per 100; \$3.50 per 10; 50 cents each. No restrictions. A remarkable cherry introduced by S. J. Baldwin, a large cherry orchardist, Seneca, Kan. Not less than 10 trees will be sold unless packed with other orders.

PEACH TREES—On Peach. Leading Varieties.

Our Peach trees are budded on seedlings grown from Tennessee and Alabama pits. They are free from aphis or root-knots, and have fewer borers than those from many other nurseries.

We can supply large, medium and small-sized peach trees. The lands upon which our peach trees are grown produces a well-matured tree, with fine roots. These small trees will answer well the purpose of "June Buds," and are very much better to transplant, as they will be well matured to the terminal buds, while June Buds are often tender at the tips. The little trees we offer should not be confounded with the little culs left after the larger trees have been dug and offered so cheaply by other nurseries. The Yellows and Rosette are unknown in this locality, and we have been careful not to bring in any buds from affected localities.

Peach Trees.	Rancor.	Ransom.	Rattle.	Rebate.	Recite.	Reserve.	Resource.	Render
One Year.	5 to 6 feet	5 to 6 ft	4 to 5 ft	4 to 5 ft	8 $\frac{1}{2}$ to 4 $\frac{1}{2}$ ft	8 to 4 ft	2 to 3 feet	1 to 2 ft
On	3/4 & up	5/8 to 3/4	9-18 to 5/8	9-18 to 5/8	7-18 to 1/2	7-18 to 1/2	Under 7-16	
	Per M \$75	Pr M \$75	Pr M \$60	Pr M \$50	Per M \$35	Per M \$30	Per M \$25	Pr M \$15
PeachStock.								
Admiral Dewey...	...	150	685	...	...	...	...	...
Alexander...	...	...	...	...	...	...	...	...
Bokara No. 3...	...	...	...	...	...	...	...	...
Belle of Ga...	175							
Beer's Smock...	204	630	210	...	...	
Carman...	130	50	90	...	...	3040	320	...
Crosby...	...	...	...	...	...	...	...	...
Crawford's Early...	...	...	80	...	...	...
Crawford's Late...	...	560	740	...	...	...	920	
Capt. Ede...	...	...	...	...	...	...	...
Champion...	...	...	...	...	...	...	...
*Elberta...	20000	...	10240	...	...	...
Emma...	...	...	...	...	...	...	180	
Everbearing...	20	90	180	...	...	...	1110	
Family Favorite...	24	190	20	...	...	...	20	
F. St. John...	70	...	30	...	...	...	40	
Fitzgerald...	...	...	45	...	...	...
Gold Drop...	...	...	...	...	...	...
Globe...	...	...	180	...	...	...	400	
Greensboro...	...	...	80	...	...	...
Heath Cling...	5	...	...	...	...	...	30	
Hill's Chili...	...	...	...	...	...	...
Hiley (Ea. Belle)...	230	280	400	620	750	4840	...	
Kalamazoo...	...	...	130	...	...	...
Lady Ingold...	...	...	6	...	...	...
Lemon Cling...	...	...	...	...	...	...
Lewis...	...	...	...	...	...	...
Mamie Ross...	...	...	50	...	...	2020	25	
Matthews Beauty...	...	...	...	...	...	...	190	
Mountain Rose...	...	...	...	...	...	...
Old Mixon Free...	...	...	...	...	...	...
Pallas...	...	...	...	...	...	...
Piquet's Late...	...	...	...	...	...	...
Reeves' Favorite...	...	...	350	...	...	...
Susquehanna...	...	...	...	...	...	...
Stump...	...	...	...	...	...	...
Sneed...	...	...	...	...	...	...
Stephenson's R.R...	...	...	...	...	...	...
Salway...	...	10	...	...	...	...
Thurber...	...	...	26	...	...	...
Triumph...	...	...	...	...	...	...
Wager...	90	20	20	...	...	...
Waldo...	...	...	6	...	...	...
Wonderful...	...	...	...	...	...	...

* SPECIAL—ELBERTA, $\frac{3}{4}$ to 1 inch \$90 per 1000; $\frac{1}{2}$ to 9-16 \$60 per 1000.

We find upon making a new grade-count of peaches that we have unsold the numbers and grades as shown above.

THE HUNTSVILLE WHOLESALE NURSERIES PRICE LIST.

AMERICANA		Hammer.	Happen.	Harden.	Harrow.	Hasten.	Hatter.	Haven.
PLUMS, 2 Years.		5 to 6 feet	5 to 6 feet	5 to 6 feet	4 to 5 feet	4 to 5 feet	4 to 5 feet	3 to 4 feet
On Marianna.		3/4 to 1 in.	11-16 to 3/4	3/4 to 11-16	9-10 to 2 1/2	1/2 to 9-16	7-16 to 1 1/2	
Well Branched.		Per M \$175	Per M \$170	Per M \$160	Pr M \$150	Pr M \$125	Per M \$85	Per M \$65
DeSoto.		...	...	...	...	...	...
Forest Garden.		...	...	...	...	...	...	150
Hawkeye.		...	...	...	...	...	...	50
Klondike.		...	...	820	410	540	190	150
Stoddard.		...	...	...	...	400	230	230
Weaver.		...	...	...	...	...	140	100
Wolf.		...	...	...	...	...	...
Wyant.		...	...	...	...	...	...

SPECIAL—KLONDIKE PLUM. As rich in gold as Alaska. The only yellow Americana Plum in cultivation. The earliest of all the Americana sorts. Rich golden yellow. Introduced by J. Wragg & Sons. Price, any size, \$25 per 100; \$3.50 per 10; 50 cents each. Not less than 10 trees will be sold unless packed with other orders.

PLUM TREES—On Marianna Plum. One Year.

	CIPHER.	Per 1000
One year, 5/4 to 3/4, 5 to 6 feet, not branched.	Helmet	\$160 00
One year, 9-16 to 2 1/2, 4 to 5 feet, not branched.	Heater	150 00
One year, 1/2 to 9-16, 4 to 5 feet, not branched.	Hector	125 00
One year, 7-16 to 1 1/2, 3 1/2 to 4 1/2 feet, not branched.	Heller	100 00
One year, 3 to 4 feet, not branched.	Horton	80 00
One year, 2 to 3 feet, not branched.	Hollow	50 00

AMERICANA VARIETIES.

Wolf	Stoddard	Forest Garden	Hawkeye
DeSoto	Weaver	Wyant	Hunt

SPECIAL—KLONDIKE. Same price as two years old.

ORIENTAL	Lesson.	Letter.	Liking.	Limber.	Limpid.	Linger.	Liquor.
PLUMS 1 Year.	5 to 6 feet	5 to 6 feet	5 to 6 feet	4 to 5 feet	4 to 5 feet	4 to 5 feet	2 to 3 feet
On Marianna.	3/4 to 1 in.	11-16 to 3/4	3/4 to 11-16	9-16 to 2 1/2	1/2 to 9-16	7-16 to 1 1/2	
Well Branched.	Per M \$100	Per M \$90	Per M \$80	Per M \$65	Per M \$50	Per M \$45	Per M \$25
Abundance.	730	970	2400	3250	...	...	1260
Burbank.	...	...	...	...	...	...	...
Climax.	...	...	...	...	...	...	...
Red June (Red Nagate).	...	...	...	...	...	...	...
Wicksom.	660	900	1180	1320	1680	1070	800
Abundance (on Peach).	“	“	(3 to 4 feet, 1300 @ 3 1/2 cents; 1 to 2 feet, 70 @ 2 cents.)				

CHICKASAW	Hemlock.	Helmet.	Heater.	Hector.	Hellar.	Horton.	Helper.
PLUMS, 1 Year.	5 to 6 feet	5 to 6 feet	4 to 5 feet	4 to 5 feet	3 1/2 to 4 1/2 ft	3 to 4 ft.	2 to 3 feet
Little if any branched.	11-16 to 3/4	3/4 to 11-16	9-16 to 2 1/2	1/2 to 9-16	7-16 to 1 1/2	Per M \$35	Per M \$25

Pottawattamie.	...	...	...	...	900	1650	300
Wild Goose.	...	...	30	80	180	60	...

Unsolicited Testimonials.

MISSISSIPPI, Dec. 24, 1901.—“The last box of trees ordered from you was not opened until yesterday on account of severe cold spell. They opened up O. K., and I never saw such fine roots.”

NEBEASKA, Dec. 23, 1901.—“I can use some light 2-year cherries, say from 2 1/2 to 4 feet—something like I got from you last Spring. If you have any let me know how many and the varieties. Those small 2-years, “the tail ends,” are just the thing for planting here in gardens and orchards. I can usually dispose of all I can get, especially of Wragg.”

GEORGIA, Dec. 28, 1901.—“I received the 2,000 peach trees I ordered from you this Fall in good condition, and I must say that I am so pleased with everything about them as compared with 1,400 trees bought elsewhere that I shall place my other orders with you another year.”

TENNESSEE, Jan 6, 1902.—“I have refused orders this Winter, as I need all I have of my own growing for my own planting, and I do not care to buy from any other nursery except yours.”

THE HUNTSVILLE WHOLESALE NURSERIES PRICE LIST.

HEIKES-BILOXI NURSERIES CO.,
Biloxi, Mississippi.

Address all correspondence on business with these Nurseries to W. F. HEIKES, Manager, Huntsville, Ala.

ROSES.

Field Grown.
Very Fine.

Rosette.
No. 1
Per M \$80

Robust.
No. 1 1/2
Per M \$70

Rocket.
No. 2
Per M \$40

DORMANT

Field-Grown Roses

HYBRID PERPETUALS.

Alf. Colombe, b. g.	500	260	...
Baron de Bonstettin	...	130	80
Baron Prevost	...	850	75
Olio	100	190	...
Cl. Victor Verdier	...	100	...
Coquette des Blanches	...	15	5
Caroline de Sansal, c. g.	...	600	300
Francois Levet	2900	8700	...
Gen. Jacqueminot, c. g. b.	...	100	480
Gloire de Margottin	...	...	50
Hippolyte Jamin	...	...	50
John Hopper, c. b.	...	...	...
Jules Margottin	...	...	60
Lady A. Hill	60	100	...
La Reine, c. g.	...	400	...
Margaret Dickson	...	300	...
Mar. P. Wilder, c. b. g.	...	1090	...
Magna Charta, c. g.	...	...	...
Mrs. John Laing, b. g.	...	...	...
Mrs. Jos. Dubois	...	...	...
Oscar Roi de Suede, b. g.	110	60	30
Prince Com. de Rohan, b.c.g.	...	...	...
Paul Neyron	...	4000	...
Ulrich Bruner, b. c. g.	...	830	...

MOSESSES.

Blanche Moreau	90	100	...
Blanche Robert	70	100	...
Capt. John Ingram	280	360	...
Henry Martin	1120	570	80

MISCELLANEOUS.

Belle Poitevine	540	670	30
Blanche Double de Coubert	160	300	60
Crimson Rambler	2700	3100	...
Mad. George Brant	390	260	30
EVERBLOOMING.			

Cl. Perle des Jardins	200	400	...
La France	...	20	...
Marie Van Houtte, g.	100	...	...
Marechal Neil, g.	...	200	100
Wm. A. Richardson	...	...	...

HARDY COMMON.	Riddle.	Ribald.	Rotate.
No. 1	No. 1 1/2	No. 2	No. 2
Per M \$35	Per M \$25	Per M \$15	Per M \$15

Baltimore Belle	...	1000	...
Madame Plantier	...	...	...
Queen of the Prairie	...	...	...

ALABAMA, Oct. 10, 1901.—"We are pleased to report the first express shipment of Marechal Neils, from Biloxi received in good condition. Plants are satisfactory."

On stock grown at Biloxi, for delivery in the Fall, the freight is to be paid from there, by the buyer. The price of boxing and baling to be added to quotations. Terms and conditions are the same as for the Huntsville Wholesale Nurseries.

On orders sent in by Northern customers for Spring delivery we will pay freight to St. Louis and hold in cold storage there until wanted. We deliver to transfer companies and the cost of drayage will follow as advance charges, or be added to the bill.

We have a very fine stock of Roses at Biloxi this year, especially in the Hybrid Perpetuals, Mosses, Crimson Rambler, Marechal Niel and Climbing Perle des Jardins. The Marechal Niel and Climbing Perle des Jardins are grafted on Manetti, making much handsomer and better plants than by budding.

OWN ROOTS, GRAFTS AND BUDS—A few varieties marked b. are buds; when marked g. they are grafts; when marked b. g. they are both buds and grafts, and when marked b. g. c. they are buds, grafts and own roots; where there are no marks they are on own roots.

The No. 1 plants will have three or more branches and will be cut back to 18 to 20 inches. The roots are very fine.

We make a grade of Roses called No. 1 1/2. This grade will be made up of plants just under No. 1, such as do not have the required number of branches or slightly under weight and height, and makes a very nice grade for mailing.

NO. 2 PLANTS FOR TRANSPLANTING AT ONE-HALF THE PRICE OF NO. 1. The tops of No. 2 plants will be cut back to 2 or 3 inches, as they are only intended for transplanting.

PECANS-Best Budded Paper Shell Varieties.

One year, 4 to 5 feet	...
One year, 3 to 4 feet	...
One year, 2 to 3 feet	...
One year, 1 to 2 feet	...

SEEDLINGS, Selected Nuts—1 to 2 feet, \$10 per 100.

CIPHER.	Per 100
Gabbie	Sold
Gallie	Sold
Gallon	Sold
Gaston	\$75 00

MAGNOLIA GRANDIFLORA.

One year Seedlings, open ground, per 100, \$6; per 1000, \$50.

THE HUNTSVILLE WHOLESALE NURSERIES PRICE LIST.

Terms and Conditions Governing Quotations in the Price List of the Huntsville Wholesale Nurseries.

RATES.—As we send this list to the trade only, we make the difference in prices between the 10, 100 and 1000 rates very slight—simply sufficient, as a rule, to cover the difference in the expense of handling in the smaller numbers. We uniformly tie in bunches of 10, when consistent with the order, and we suggest to our customers to make their orders for varieties in multiples of 10 as far as practicable. Orders for 50 and not over 300 trees, if for not less than 10 of a variety, will be charged at the rate per hundred, orders requiring 300 trees or more, and not less than 10 of a variety, will be filled at the lowest quoted prices. Orders for less than 10 trees of one variety, will be charged at the rate per ten.

SEASON.—Our packing and shipping season begins by the 20th of September, and continues until about the first of March.

We have great advantages to offer here in early shipments for the North in Spring. We do not accept orders for trees we do not grow, as we never buy trees to sell again. You can depend upon us for fresh dug trees. Each order is taken up separately, and not until it is wanted for shipment.

SHIPPING DIRECTIONS.—We respectfully beg our patrons to furnish us with explicit directions as to shipping, and the mode of conveyance by which they desire trees forwarded. When no particular directions are given, we forward according to the best of our judgment. *But in no case do we assume any responsibility as to safe delivery and condition of Trees and Plants* after a proper shipment by us.

RELEASE.—When prepayment of freight is not required, we will Release and Guarantee, and take forwarder's receipt and mail to consignee. It is left to the option of the shipper of trees over some railroads, whether he will release them or not under the clause "Value less than \$5.00 per 100 lbs." If released under this clause, the freight is less on roads governed by this classification, and we will assume it to be proper to make this release, without reference to the value of the trees, unless instructed to the contrary. This clause does not apply upon roads under some of the district classifications, and because of this confusion we will not be held responsible for any oversight to release, unless instructed by our customers. Claims for delay or loss must be made to the forwarders.

PACKAGES.—The cost of package must be added to the prices quoted in this list, as follows: Boxes 30 inches square, from 7½ to 9 feet long, as the trees may require, each \$2.50; boxes 24 inches, \$2.00; boxes 18 inches, \$1.50; bales from 25c. to 75c. each.

PACKING.—Goods will be packed in moss, and especial care taken to insure their arrival in the best condition.

ASSORTMENTS.—We do not require customers to take an assortment they do not wish, but will sell one variety alone if desired. If any substitution can be allowed, either in grade or variety, it should be so stated when making the order. As a rule we do not substitute without permission.

CAUTION.—We accept all orders upon the condition that they shall be void, should any injury befall the trees from frost, hail, storm, fire, or other causes over which we have no control.

TERMS.—Cash. When desired, we will allow 30 to 60 days from date of shipment to responsible,

prompt-paying customers. Parties with whom we have had no business transactions, will save time by sending reference, with order. We wish it expressly understood that payment is expected from the first collections made, and the time named is only intended as so many days of grace in which to make returns. To northern customers, who wish to lay in stock for Spring trade, we will ship late in Fall or early in Spring, and allow time for payment till May 15th. If shipment is required in the Fall for Spring use, a note is to be given upon receipt of the trees. We do not allow any discount for cash, but we make our prices low to command cash, or prompt returns. In orders when the time is not mentioned, 30 days is to be understood. Interest at the rate of 8 per cent per annum must be paid on over due accounts. Should prices be changed, either higher or lower, during the season, the prices ruling at the time the order is made, are expected to stand.

FORMS OF PAYMENT.—All bills are payable at the office of the seller, and remittances should be made by drafts on New York, Chicago or St. Louis, or by money orders on some Express Company, or by postal orders. We will, however, accept checks from those of our customers who may be located at places having no banking, express or postal facilities, provided they make them in every case payable "with exchange", or add ¼ of one cent, to the amount of the bill for the cost of collection.

GRADES.—We grade very carefully, in some cases by caliper, in others by height. When graded by both caliper and height, the caliper must govern, as the height then named is only to be considered approximately. When graded by height or caliper, we include the lower number and exclude the higher. Instance: in a grade of 4 to 5 feet trees, the 4 feet trees are included, but not the 5 feet trees. If 5 feet trees are wanted, the 5 to 6 feet grade must be ordered.

GUARANTEE OF GENUINNESS.—While we exercise the greatest diligence and care to have all our Trees, etc., true to label, and hold ourselves in readiness, on proper proof, to replace all trees, etc., that may prove untrue to label, free of charge, or refund the amount paid, it is mutually understood and agreed to, between the purchaser and ourselves, that our guarantee of genuineness shall in no case make us liable for any sum greater than that originally received for said trees, etc., that shall prove untrue.

ACCEPTANCE.—Notice should be sent us by telegraph, at our expense, if there is any cause of complaint, or should the trees be refused, stating reasons. Claims for deduction, from whatever cause, will receive consideration only when made promptly upon the receipt of the trees. If trees show any signs of shrivelling upon arrival, they can usually be restored by being thoroughly watered and buried entirely under the ground for two or three days. Should there be any frost in the trees upon arrival, they should not be removed from the box until the frost is all out. The box should be placed in the cellar or protected in some other way. The presence of frost in the boxes is not to be considered an evidence of bad condition, as we pack to secure the trees against damage, if the frost is allowed to come out in the natural way. Goods will be considered accepted if removed from the boxes in which they are packed, without notice of complaint to us and without our orders for their disposition.

Fraser Nursery,

HUNTSVILLE, ALA.

For Immediate or Later Shipment.

40,000 Marianna Stocks.
 Kieffer one and two years in all sizes.
 Apples, one and two years, large grades.
 Magnolia Grandiflora.
 Ampelopsis Veitchi and Exochordia
 Grandiflora one year.
 Bismarck Apple one year buds.
 Japan Plums one and two years.

JOHN FRASER, Prop.,

HUNTSVILLE, ALA.

W. T. HOOD & CO.,
Old Dominion Nurseries,
RICHMOND, VA.

Offers to the trade for the Fall of 1901 and Spring 1902 large stock Apple, Peach, Standard Pear, California Privet and full line of ornamentals. Also Apple Seedling, Small Natural Peach Pits, crop of 1901.

Write for prices of your wants.

(0712)

KIEFFER PEARS.

Notice the prices on our one-year Kieffer Pears.

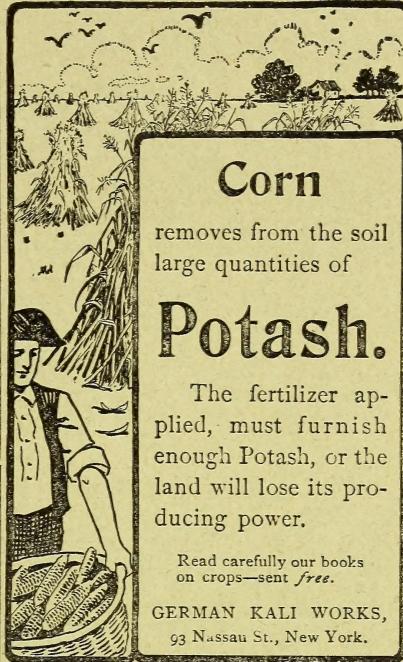
W. F. HEIKES, Manager.

450,000 TREES
 200 varieties. Also Grapes, Small & fruit etc., best root-ed stock. Genuine, cheap. 2 sample currants mailed for 10c. Desc. price list free. LEWIS ROESCH, Fredonia, N. Y.

WANTED—A good, competent nurseryman with brains and a little money to put into the business, which has cleaned up \$15,000 in ten years, beginning with nothing. Want a good man to take charge. A fine opening for a good man; or will sell an interest in the business.

THE GREELEY NURSERIES, Greeley, Colo.

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A Very Complete Assortment of
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ELIZABETH, N. J.

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Currants, Gooseberries, Black-
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berries. Price List FREE.

Send 2c stamp for illustrated descriptive catalog.
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Frank Hancock
MATHERS, WISCONSIN.

SPHAGNUM MOSS.

I am absolutely the only dealer in this vicinity who owns the swamp from which the moss is taken, and I personally superintend getting out the moss for my customers. I can therefore guarantee my moss to be of the very best quality and the bales to be of the largest size. Moss can be supplied in any quantity desired either in bulk, wired bales, or baled in burlap. Be sure to get my prices before placing your orders elsewhere.

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Growers of General Nursery Stock

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JAPANESE PEAR SEEDLINGS.

PEACH PITS, Crop of 1901 Natural,
Smock and Promiscuous.

Write for prices.

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